



Ready to Modernize Your RPA Estate?

Hitachi Solutions Offers Expert Time to Value Leveraging Hyperautomation with Microsoft Power Platform and Blueprint

Key Demographics

Industry

Microsoft Systems Integrator

Employees

3,500+

Partner Since

2022

Results Achieved

50% Reduction

in time to analyze and understand RPA estates

70% Time & effort

savings in development phase of migrating automations to Power Automate

Increased

ability to identify optimizations and retirement opportunities to boost returns & quality

[Hitachi Solutions](#) is a global, Microsoft systems integrator that helps major global brands like [Subaru](#), [Maxell](#), and the [Oklahoma City Thunder](#) achieve digital modernization and business transformation. As a premier Microsoft partner since 2004 who has achieved all six Microsoft partner solution designations, and is an early adopter of Power Platform technologies, Hitachi Solutions has overseen hundreds of client engagements around the Power Platform and everything it touches such as Azure, Microsoft 365, Dynamics 365, SharePoint, etc.

Powered by nearly two decades of experience, Hitachi Solutions helps organizations optimize workflows, processes, and technology implementation securely, while prioritizing governance and scalability. Specifically, they are experts at connecting technologies across their clients' ecosystems to fully unleash the potential of the Microsoft Power Platform by:

- Implementing and enabling companies to automate processes with **Power Automate**
- Empowering organizations to build and launch business applications with **Power Apps**
- Implementing self-service analytics at enterprise scale with **Power BI**
- Creating conversational AI experiences and chatbots with **Power Virtual Agent**
- Designing engaging and impactful websites with **Power Pages**, powered by everything the Power Platform has to offer

"Blueprint saves a remarkable amount of time during the development phase when migrating automations from legacy RPA tools onto Microsoft Power Automate."

- Joel Lindstrom, Hitachi Solutions Senior Director, Power Platform



Challenges

With more Microsoft Power Platform MVPs than any other North American partner, Hitachi Solutions fully understood the possibilities that the Power Platform opened for organizations.

For example, one of their clients was using an automated PDF-filler feature on a competing legacy RPA platform. Hitachi Solutions identified they could complete the same actions with formal automation controls in Power Automate and combine it with Power Cell to achieve the same results in 45 minutes instead of six hours.

With many of their clients on competing RPA platforms looking to deliver UI-based automation with Microsoft tools like Dynamics 365, Hitachi Solutions identified a great opportunity: leveraging the marriage of the best enterprise-grade solutions in the Power Platform.

“Along with our customers, we’ve experienced how Microsoft has seamlessly integrated the best of digital process automation, cloud automation, RPA, and AI Builder. It’s pretty unstoppable.” said Lindstrom.

With the lucrative opportunity to reduce costs and become more efficient, there was significant interest on the customer side to explore and switch to Microsoft Power Automate, however Hitachi Solutions had yet to encounter a solution that was purpose-built to help with RPA migration and re-platforming. Because RPA tools specify automated processes differently, automations needed to be investigated, understood, and then manually rebuilt from scratch so they could work in a different RPA platform. This meant that manual RPA migrations were still incredibly labor- and time-intensive.

With the potential that Power Automate delivers to reduce costs and unlock the full capabilities of Microsoft’s Power Platform, Hitachi Solutions was eager to find a better way to migrate their clients’ RPA estates from legacy automation platforms onto Power Automate that prioritized speed, quality, and efficiency.

Solution

Hitachi Solutions first discovered Blueprint through conversations with Microsoft. To drive large-scale RPA estate migrations, Microsoft had already worked with Blueprint to leverage Blueprint's RPA migration and analytics capabilities.

Hitachi Solutions adopted Blueprint to ingest their clients' automation estates and understand them in terms of what they do and how complex they are in addition to optimization and retirement opportunities to improve RPA estates holistically.

Using Blueprint's Common Object Model (COM), Hitachi Solutions was also able to automatically map their clients' automations from legacy RPA tools into Microsoft Power Automate and isolate the minimal effort required to get them fully compatible for Power Automate, saving both time and effort in the migration process.

"Blueprint is the first RPA migration or re-platforming tool that we've worked with. It's been a big asset especially for customers that have a deadline and want to get off their legacy RPA tool quickly before they have to renew," noted Lindstrom.

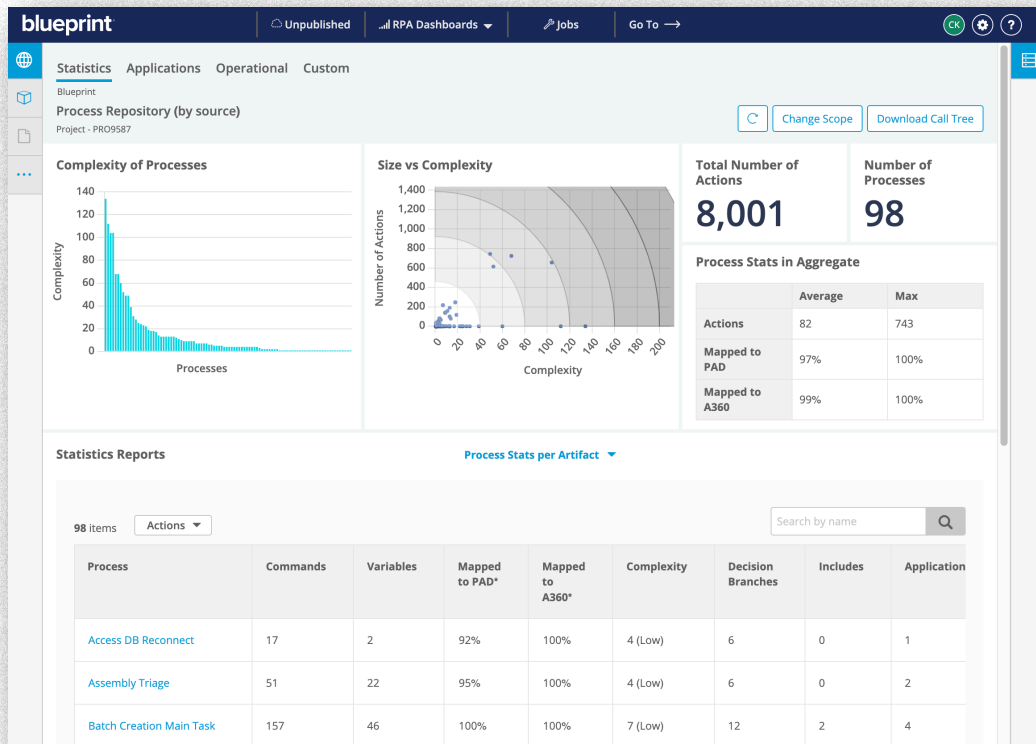
Outcome

Blueprint has helped Hitachi Solutions understand their clients' RPA estates in a much quicker and effective timeframe especially considering that most automation practices lack documentation. In the past, stakeholders would have to take a day-in-the-life and interview approach with clients to understand automations in their estates.

50% **Blueprint delivered a 50% time reduction in analyzing and understanding RPA estates.**

Blueprint dramatically cut the time to assess automations and RPA estates with their analytics and visual representations of automated processes, enabling Hitachi Solutions to quickly understand what's being done and which connectors are being used.

"Blueprint definitely helps save time when migrating RPA estates because the alternative is that you've got to go in and understand the automation, and then build everything from scratch. You need to go through the clicks, use a recorder, lay the steps out, and then there are comments attached to those steps," outlined Lindstrom.



70% **Blueprint reduced the development phase of migrating automations onto Microsoft Power Automate by 70%.**

In addition, Blueprint enabled them to identify optimization opportunities such as APIs or cloud connectors that can make the automations better and more stable. Blueprint also helped to rapidly identify retirement opportunities, preventing the migration of ineffective automations that didn't deliver meaningful business value, improving the RPA estates of Hitachi Solutions' clients while migrating them to Microsoft Power Automate quickly, securely, and effectively to leverage all the benefits the Power Platform offers.

For More Information

[About Hitachi Solutions](#)

[About RPA Migration Service: Migrate & Modernize with Power Automate](#)

About Blueprint

Blueprint Software Systems helps organizations design, assess, and improve their automated processes to increase the value their digital workers deliver while reducing operating costs. Blueprint's platform ingests entire automation portfolios and delivers invaluable insight and analytics into those estates, indicating where there are redundancies, overly complex automations, and re-platforming opportunities to migrate entire digital workforces to new generation intelligent automation platforms at a fraction of the cost and quicker than any other option available.

For more information, visit www.blueprintsys.com